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# **THOROUGHNESS**

Up to date knowledge in Tax and Accounting

# **Professional Team**

DP Taxation Team has a broad tax practice in the areas of VAT, Corporate Tax to International Tax, planning, assisting in compliance and in contentious matters.

# **GLOBAL NETWORK**

We are part of a Global Tax Network.

For Tax specialisions such as Transfer Pricing, Trusts, Foundation and Fund set up for Family-Owned Businesses, it is important that the tax advisors have a proper tax partners in the other countries.

DP Taxation is part of Tax Advisors network organised by ITC Leiden and many others.

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As a specialised taxation firm with broad practice, we work with a number of businesses and individuals having international business activity and real estate and financial portfolio and presence in the UAE. Tax is crucial to be aware of, when countries and individuals have multinational presence.

In 2018, Federal Authority in the UAE and Zakat, Tax and Customs Authority of the Kingdom of Saudi Arabia became first countries to implement Value Added Tax (VAT) in the GCC. In 2019, UAE introduced Country-by Country Reporting for MNEs cooperating to OECD's fight against harmful tax practices. In April 2021, Oman implemented Value Added Tax. In June 2023, the UAE implemented Corporate Tax. Oman always had corporate tax

# So, what does this mean to GCC Businesses and Individuals?

GCC is known for its implementation of its legislations. The tax authorities monitor and ensure full compliance. Any non-compliance will suffer penalties, cost time and energy. Uncertainty in tax positions can affect the overall profitabilityand reputation.

## **Best Author Award**

Lexis Nexis Oman for Publications on Tax Law 2020

As regards Individuals with International families and international investment portfolio, it is important to strategize their wealth protection and transfer in a tax efficient manner.

We work with many exciting clients across the world and the transactions we advise on are often complex and challenging – transcending not just tax law, but corporate, banking and trust law. The tax law is affected by the interpretation and consequences arising under the other laws.

We pride ourselves on being able to support our clients with all GCC countries' tax law and compliance. We sort out our clients' issues in other countries in the GCC through our tax partners. We are driven by our phenomenal values and industry knowledge gained over the last 20 years. We understand our Clients.

We are part of a large tax advisors' network, and it has significant benefits to our clients. It means we can reach out to a colleague from the other side

of the world and be able to count on their support and advice whether it is transfer pricing or trust set up.

It also means that we can build strong relationships for our clients from every corner of the world, and perhaps most excitingly, it means that our clients can undertake overseas assignments and consider international investments.

Dhana Pillai

Managing Director, Advanced LLM in Tax

**Shortlisted Finalist** 

Women Law Awards for Oman 2022

# WHAT MAKES US DIFFERENT

Our Vision is to become the leading tax firm in the UAE, renowned for our progressive, effective and conscientious approach, with recognition extending across the GCC.

#### We're meticulous

DP Taxation commits to precision and attention to detail. We understand that in the world of finance, even the smallest oversight can have significant consequences. Our team of Tax Lawyers, Chartered Accountants and qualifying ACCAs who are regularly updated of the substantive areas of law and accounting principles ensure compliance with UAE federal taxes, Oman national taxes and International tax regulations.

# We can provide full tax service and globally

UAE businesses are often global, and we have to be too. We are a specialized tax firm with broad tax practice. We support clients in compliance, planning and in contentious matters. We support clients in all areas of tax law - Corporate Tax, VAT, Excise, Tax Treaties, CbCR regulations, OECD BEPS related Economic Substance Reporting regulations, and Trust law for Individuals' wealth planning.

We advice clients on all transactions having a taxation impact, whether VC funding, Fintech products on a digital platform or International families and residences.

We work together with our network partners and strategic partners across borders and jurisdictions to provide a seamless and quality service to our clients. As well as having a taxation firm with an outreach to global team of experts creates real opportunities to our clients, time and cost efficiency.

#### We create Value

DP Taxation was started with a goal of value creation. Tax Practitioners at DP Taxation have the opportunity to create value to the clients and thereby to themselves. We do not measure success in terms of money but the value we add to the systemand ourselves as professionals.

# We're supportive

Our team is a diverse, young and a supportive team. We are plain and simple, approachable and understanding.

The Firm's firm policy is to be collaborative, share knowledge and be of service to the clients.

# We assist clients who makes difference to this World

Our Clients include influencers, hospitality industry, women entrepreneurs and companies in sustainability projects.

# We have Industry knowledge

We value the importance of knowing more than just tax and accounting to understand client needs. This helps in strengthening engagement with the clients. We are proud to actively support every other sector of business, including banks, sustainability, construction, and investment funds. We see a competitive advantage due to our industry expertise by being able to proactively advise our clients

Taxation Firm that was started to make a difference in the Taxation Services in the GCC

# **OUR VALUES**

In everything we connect with our People, our Clients and our Communities, we live by these values:



Be Respectful.

We value diversity and act thoroughly.

We treat everyone fairly and with respect and courtesy. We are inclusive, approachable and respectful of our clients and colleagues. We make a positive contribution to the world by being respectful of others and tolerant to diversities.



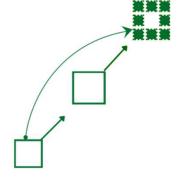
#### Be Collaborative.

We give, we share and we join in.

We exhibit a global mind-set by celebrating our geographic diversity and working seamlessly acrossborders.

We reach out to others, give help willingly and make ourselves available when needed.

We listen attentively and value newideas and perspectives.



#### Be Proactive.

We are proactive. We do notwait for instructions.

We are strategic and futureorientated, always thinking and planning ahead.

We do not wait for affirmations. We guide and help others do the same.



Expect.

We expect standards and set expectations.

We focus on delivering the highest standard of tax and accounting advice and assistance.

We like and want people to Expect. Setting expectations is important and delivering the expectations. We believe expectations drive excellence.

We operate with transparency and work efficiently to deliver value.

# SERVICES WE PROVIDE

DP Taxation competes at the highest level although it is a new taxation firm in the UAE market started in 2023. Our team has the will and knowledge, disciplined and confident to drive change and deliver good service. We are looking forward to serving our clients with these attributes.

# Tax Compliance and Bookkeeping:

Under Tax Compliance services we provide,

- 1. Registration services with UAE Tax Authorities with the information tax authorities must see so registration is neither delayed nor flawed. We do VAT, Corporate Tax and Exciseregistrations.
- 2. For the Tax registered clients, we offer to keep their books. We do
- a. onboarding on the accounting software, configure the chart of accounts specific to the business activities,

b. generation of monthly reports such as,

- Monthly and VAT staggered period Trial Balance
- Account Receivable Ageing summary
- Monthly Profit and loss
- Customer Balance Summary
- Tax Liability report
- Account Pavable Ageing Summary
- Balance sheet as of that date with the carrying amount and tax base
- 3. We file VAT, Excise and in the future, UAE Corporate tax returns. We handle all Emaratax applications including but not limited to, Refund applications and Voluntary Disclosures.

#### Tax Advisory:

For the companies that are registering for the Corporate Tax Law, we offer advisory support with electing registration status between Qualified Free Zone status, Small Business relief, and regular taxpayer category which enjoys the tax threshold. We also assist companies with UAE Corporate Tax Readiness upon Registration.

Tax Advisory extends to all areas of Oman and UAE Tax laws and International Tax Laws:

- Corporate Tax,
- Value Added Tax,
- Excise,
- Country by Country Reporting,
- Pillar 2
- Tax Treaties application, and
- CRS and FATCA.

# Wealth Planning and Asset Protection:

Our Tax-saving strategies extends to structuring and registering wealth planning vehicles that is capable of protecting the underlying assets from third party attacks and creditors, ensuring legacy and succession planning without taxable events. We assist with Trust, Funds and Foundation set up. Our offering to our client is minimizing tax burdens, optimizing governance for family offices, individuals or holding businesses.

#### Tax Representation

We engage in dialogue and negotiations with tax authorities. Our assist clients in Tax assessments, audits, disputes, objections, appeals, and legal cases, ensuring our clients' interests are protected.

#### Transfer Pricing:

With our associated firm in the Netherlands, we offer our clients the reliable and cost-efficient TP services:

- TP Study and Functional Analysis
- TP benchmarking
- TP Disclosure
- TP Documentation Master File, Local File and Country-by-Country Reporting in xml format.

# Tax Technology and Transformation:

UAE is a well-known as a holding company jurisdiction. As part of UAE's commitment to OECD in curbing the harmful tax practices and base erosion profit shifting, there are various international tax liabilities and tax reporting compliances. Therefore, many multinationals are eager to implement Oracle TRCS in their accounting and finance environment. We assist in preparing Tax workpaper and mapping sheets. We understand clients' legal and shareholding structure, tax needs, compliance needs in various countries, and hence are able to produce the required BRD with our System Implementation Partner.

# **Client Testimonials**

"Our clientele includes Banks, Investment institutions, Sustainability Impact Enablers, Influencers, Fintech Companies, Holding Companies moving their headquarters to the UAE. What our clients have to say about DPTC and the tax advisors."

Jordi Borrell Papaceit GCFO, Tradebe Spain

We were awarded a large long-term contract to provide our services to a state-owned company in the Gulf Cooperation Council (GCC) region. As a business, we had no prior extensive experience in the GCC region, but we had a clear mindset to honor our contractual commitments, operate and provide our services professionally and efficiently but also in a manner that factors and respects the region way-of-doing-business and culture whilst cooperating with our different stakeholders (customer, partners, employees, suppliers, authorities, ...). Dhana played an instrumental role assisting us in an extremely diligent and professional manner. As our trusted advisor and the go-to person, she, not only successfully provided solutions and resolved our tax, mercantile, legal challenges in a knowledgeable and technically robust manner but also helped us to intelligently navigate thru the culture and way-of-doing business in the region. An open-minded, intelligent, resolute, and strong professional (and person) that always adds value and effective and smart solutions to complex challenges. Dhana is a no brainer.

Gopalakrishnan Karuppiah Investment Fund Manager

Dhana is a lawyer and an expert in dealing with establishment of real estate investment funds, trusts, other entities by designing tax-efficient structures for a local and overseas institutions. I had the opportunity of deal- ing with Dhana very closely for over 4 years in her earlier responsibility where she was in-charge of providing complete legal and taxation advisory for an Investment/Fund management company. Her approach is of a high professionalism and solution based. I'm sure DP Taxation Consultancy Co LLC will make its mark positively on its clients.

#### Shantonu Roy

CEO, Global Industrial Services LLC, Oman

Our experience with DP Taxation Consultancy has been nothing short of remarkable. Ms. Dhana has the ex- pertise and an exceptional depth of knowledge in navigating complex tax regulations. She has a dedication to providing tailored solutions and personalized guidance that goes above and beyond our expectations. Their professionalism, responsiveness, and commitment to our financial success have made them a trusted partner. We can confidently recommend DP Taxation Consultancy to anyone seeking top-notch tax consultancy services. They truly make a difference.

Oya Yuceisik GCEO, Petes Makina Turkey

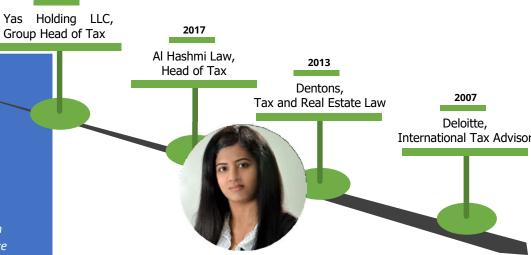
Dhana assisted our company's subsidiary's formation in Oman, assisted in corporate matters, and once our project in Oman was over, she assisted us in our subsidiary's liquidation and corporate tax assessments mat- ters. Dhana successfully cleared all years of corporate tax assessments and liquidated the company with zero tax leakage. Dhana is not only a skilled professional, but she is also very good at maintaining client relation- ships. I would engage her if our company has another project in the GCC.

# **Team CVs**

Dhana Pillai (Broad Tax practice and 7 years in leadership position)

#### Qualifications

- Certificate in Alternative Investments (Harvard Business School)
- Adv. LLM in International Tax Law (Leiden University, the Netherlands)
- State Bar Member (State Bar Council of Tamilnadu, India)
- Bachelor of Law (India)
- Bachelor in Banking and Finance (India)



# Areas of expertise and experience

- Tax Compliances: UAE VAT, UAE Corporate Tax Law, OECD and MLI related Compliances for UAE ESR filing and CbCReporting (filing in xml format).
- Transfer Pricing
- Tax Planning International Tax Treaty Interpretation and application
- Drafting Tax Policy, Tax Management Policy and Transfer Pricing Policy
- Tax Due Diligence Buyer side and Seller side
- Other country taxes Omani Tax Law, Omani VAT, Dutch participation exemption
- Capital Market Laws Investment Funds' formation, issue, listing and governance
- HNWIs Setting up Trust and Tax Aware Wealth management and transfer strategies
- Joint Ventures, Shareholder Agreements, Mergers and Acquisitions
- Land Laws and others Large Scale Real Estate Developments
- Data Privacy, protection and reuse
- Business Tax Investments in VCs, Private Equity and Mutual Funds

# **Dhana Pillai**

2022

Managing Director, DP Taxation Advanced LLM in International Tax Law Experience: 19 Years

Experience: 19 Years
Ex-Deloitte I EX-Dentons

# Richard Friedrich Slimmen (Transfer Pricing Expert)

## **Qualifications**

Masters in Tax Law University of Tilburg 1983 - 1988

# Memberships, Expertise and Credentials:

- Dutch Association of Tax professionals (NOB)
- International Fiscal Association (IFA)
- Leading member of the Dutch Tax Authority's Coordination group on transfer pricing (1995-2007)
- Head of the Dutch APA practice (2000-2005)
- Acting member of Competent Authorities of the Dutch Tax Authorities (2000-2007)
- Co-author on transfer pricing resolutions/OECD
- Participated in OECDs Task Force on developing countries.
- Teacher at OECD outreach program. Trained many tax officials from multiple countries on transfer pricing
- Lecturer at the International LLM program of Leiden University
- Involved in developing policies for APA/MAP processes, including co-ordination and process management
- Transfer Pricing Expert for over 30 years



Richard Friedrich Slimmen Experience: 30 Years Ex-Transfer Pricing Officer, Dutch Tax Authorities

# Mark de Jong (Tax Accounting and Tax Automation Specialist)

#### **Qualifications**

2008 – 2013 Erasmus University – Master of Science (MSc) in Fiscal Economics

2003 – 2010 Erasmus University – Bachelor of Science (BSc) in Economics and Taxation (Fiscal Economics)

1999 – 2003 Haagse Hogeschool – Bachelor of Business Administration (Management, Economics and Law)

# **Areas of Expertise**

- Tax Accounting and Tax Automation
- Tax Audits
- Global Tax Reporting Services for international operating clients
- Liaise with the Dutch tax authorities and manage tax audits; Development of the tax technology platform of Advance Tax Solutions (incl. Global Tax Reporting Solution)
- Implementation of ONESOURCE DataFlow for Tax Reporting
- Development, design and implementation of various tax data management solutions for nternational operating clients
- NL support activities/ new release testing / development for Thomson Reuters Direct Tax Compliance solution (ONESOURCE; formerly known as Abacus)
- Development Tax Reporting Solution/content (IP) ONESOURCE, Workiva and OneStream
- Provide guidance, support and training courses to tax consultants and tax assistants
- Specialized in various fiscal compliance solutions, a.o. Abacus, including work regarding the implementation of Abacus+ (TIA) at ING Groep N.V.
- Member of Deloitte Tax Lawyers tax accounting team



Mark Nicolaas Jong

Experience: 20 Years – Tax Accounting and Tax Automation

Ex-Deloitte

## Samiah Abdul Rahim

#### Qualifications

- ACCA Finalist (2023)
- Bachelor of Commerce from ITM Arts and Science College

## Areas of expertise and experience

- UAE Corporate Tax Compliance
- UAE VAT Compliance
- International Tax Compliance such as CbCR filing
- Tax Accounting Strong Excel skills

Samiah Abdul Rahim joined DP Taxation in September 2023 and is assisting more than 10 assignments in client accounting, Corporate Tax registration and VAT registration and compliance services



Samiah Abdul Rahim Tax Associate, DP Taxation I ACCA Finalist Experience: 1 year

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DP Taxation is a mainland DED licensed taxation firm operating as a distinct legal entity.

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